

**CITY OF NAPLES
PURCHASING DIVISION
CITY HALL, 735 8TH STREET SOUTH
NAPLES, FLORIDA 34102
PH: 239-213-7100 FX: 239-213-7105**

ADDENDUM NUMBER 1

NOTIFICATION DATE:	BID TITLE:	BID NUMBER:	BID OPENING DATE & TIME:
04/18/12	ENTERPRISE RESOURCE PLANNING (ERP) SOFTWARE	035/12	04/27/12 2:00PM

**THE FOLLOWING INFORMATION IS HEREBY INCORPORATED INTO,
AND MADE AN OFFICIAL PART OF THE ABOVE REFERENCED BID.**

The following questions have been provided to the City for response.

1. Has the City participated in demonstrations or education sessions of vendor solutions that can address some of the solution outlined in the RFP? If so which vendors?

[SungardPS, NewWorld](#)

2. Has the City used content or services from a consulting company or membership organization to help create the RFP? If so which organizations or agency?

[No.](#)

3. Will the City use the services of an outside agency to help lead the selection process? If so who?

[Not at this time.](#)

4. Has the City performed any business process review for the processes included in the scope of the RFP prior to the release of this RFP? If so please describe the top five business processes that the City believes should be redesigned.

[No.](#)

5. Has the City worked with any consulting agency or membership organization to help identify business process improvements? If so who?

[Yes, EPIC Group LLC](#)

IMPORTANT MESSAGE

PLEASE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM ON THE BID COVER SHEET.

6. Please describe the budget range that has been approved or you feel would be acceptable for Phase I of this project (not including Utility Billing) based on the scope of your RFP.
- \$500,001 - \$750,000
 - \$750,001 - \$1,000,000
 - \$1,000,000 - \$1,500,000
 - \$1,500,000 – 2,000,000
 - Over \$2,000,000

The proposed budget is \$500,000 presently.

7. Has the City identified a project team that will support this project? How many full time equivalents will be dedicated to the project? Has the City identified who these individuals will be? If so please provide a resume of their experience.

The City will utilize existing staff. An estimate of staff time has not been identified at this time. No resumes are available.

8. Does the City own any end user reporting tools or business intelligence tools that you would hope could be repurposed for use with your new ERP product? If so what are they?

Not at this time.

9. Has the City identified a proposed project timeline for the implementation of Phase I and Phase II? If so please outline at least start and go-live dates.

Please review RFP. Funding is available in FY 12-13.

10. Will a Bid Bond be required of a vendor in order to submit a bid or is it only required of the selected bidder?

Yes. If the proposed cost is above \$125,000.

11. When a vendor is selected are there alternatives that would be considered such as a payment retention process rather than a performance bond?

Yes.

12. What software products do you use today to support your Community Development requirements like Building and Planning, Code Enforcement and Land?

SunGard PS with Questy Solutions

13. What Utility Billing and Work Order solution do you use today?

SunGard PS

14. Why has the City chosen not to upgrade to SunGard's new Public Sector solution?

The City wants to review other alternatives. This RFP does not restrict SunGard from submitting a solution.

15. Is the City current with their software support and maintenance on your current SunGard software solution?

Yes.

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16. Will the City please clarify the following item in the Vendor Profile Information spreadsheet (Exhibit B)?
-OAW Services

OAW is short for Open Architecture Webservices.

Can the bill tiered pricing?

- Work Oder
- Job Costing
- Facilities
- Human Resources
- Payroll

The tiered pricing question refers to whether the software can bill based on tiered pricing tied to quantities. It is not relevant for the modules listed above, but is relevant for the Utility Billing module. For example, the unit cost(\$) increases on a tiered basis for those consumers who utilize more water. This is reflected in the utility bill. Respondents should replacing the existing modules above and answer the question as it relates to:

- Utility Billing

17. Can vendors submit solutions for only specific modules (i.e. Human Resources)?

No. The City is looking for an enterprise-wide solution.

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